



Mackay Communications Inc.

GSA PRICE LIST

GS-35F-0417S

May 12, 2011 through May 11, 2016

Pricelist current through Modification# PS-0022 Date: October 7, 2011

Thrane Land Mobile Communications Equipment

SIN	Part Number	Description	GSA Price
132-8	403720A	Explorer 700 Satellite Terminal including transceiver, antenna, 41.5 cm & 10 meter antenna cables, Ethernet cable, USB cable, AC/DC power adapter, battery, instruction kit	\$5,321.36

Thrane Maritime Communications Equipment

SIN	Part Number	Description	GSA Price
132-8	403744A-00500	SAILOR 150 Fleet Broadband Satellite System , Including above deck unit, below deck unit, IP handset, 10 meter antenna cable, user/installation manual	\$6,190.84
132-8	403742A-00500	SAILOR 250 Fleet Broadband Satellite System , Including above deck unit, below deck unit, IP handset, 25 meter antenna cable, user/installation manual	\$10,929.36
132-8	403740A-00500	SAILOR 500 Fleet Broadband Satellite System , Including above deck unit, below deck unit, IP handset, power supply, 30 meter antenna cable, user/installation manual	\$15,500.00

KVH VSAT Satellite Communications Equipment

SIN	Part Number	Description	GSA Price
132-8	01-0335-01	Complete KVH TracPhone V3 System with Rack-mounted ACU and Modem, including antenna, antenna control unit, modem, 8-port Ethernet switch, and VoIP analog phone adapter	\$13,389.77
132-8	01-0335-02	Complete KVH TracPhone V3 System with Case-mounted ACU and Modem, including antenna, antenna control unit, modem, 8-port Ethernet switch, and VoIP analog phone adapter	\$14,177.63
132-8	01-0283-01	Complete KVH TracPhone V7 System with Rack-mounted ACU and Modem	\$26,593.97
132-8	01-0283-02	Complete KVH TracPhone V7 System with Case-mounted ACU and Modem	\$27,399.97

KVH VSAT Fixed Rate Subscription Plans Including Two VoIP Lines

SIN	Part Number	Description	GSA Price
132-53	F-1	KVH V7 Standard Airtime Plan F-1 : Data Rates: Ship-to-Shore 128 Kbps. Shore-to-Ship 128 Kbps. 12 Month Subscription Required. Fair Access Policy (FAP) Applies. Monthly FAP limit is 3,800 Mbytes with \$0.50 charge for each Mbyte over FAP limit.	\$17,147.00 per year



132-53	F-2	KVH V7 Standard Airtime Plan F-2: Data Rates: Ship-to-Shore 128 Kbps. Shore-to-Ship 256 Kbps. 12 Month Subscription Required. Fair Access Policy (FAP) Applies. Monthly FAP limit is 5,000 Mbytes with \$0.50 charge for each Mbyte over FAP limit.	\$21,107.00 per year
132-53	F-3	KVH V7 Standard Airtime Plan F-3: Data Rates: Ship-to-Shore 256 Kbps. Shore-to-Ship 256 Kbps. 12 Month Subscription Required. Fair Access Policy (FAP) Applies. Monthly FAP limit is 6,500 Mbytes with \$0.50 charge for each Mbyte over FAP limit.	\$26,387.00 per year
132-53	F-4	KVH V7 Standard Airtime Plan F-4: Data Rates: Ship-to-Shore 256 Kbps. Shore-to-Ship 512 Kbps. 12 Month Subscription Required. Fair Access Policy (FAP) Applies. Monthly FAP limit is 7,500 Mbytes with \$0.50 charge for each Mbyte over FAP limit.	\$34,307.00 per year
132-53	F-5	KVH V7 Standard Airtime Plan F-5: Data Rates: Ship-to-Shore 512 Kbps. Shore-to-Ship 1,024 Kbps. 12 Month Subscription Required. Fair Access Policy (FAP) Applies. Monthly FAP limit is 11,000 Mbytes with \$0.50 charge for each Mbyte over FAP limit.	\$50,147.00 per year
132-53	F-6	KVH V7 Standard Airtime Plan F-6: Data Rates: Ship-to-Shore 512 Kbps. Shore-to-Ship 2,048 Kbps. 12 Month Subscription Required. Fair Access Policy (FAP) Applies. Monthly FAP limit is 15,000 Mbytes with \$0.50 charge for each Mbyte over FAP limit.	\$69,947.00 per year

KVH VSAT Fleet Subscription Plans Including Two VoIP Lines

SIN	Part Number	Description	GSA Price
132-53	FP-1	KVH V7 Fleet Plan 1: Data Rates: Ship-to-Shore 128 Kbps. Shore-to-Ship 512 Kbps to a max. of 512/2048 Kbps. 12 month subscription required. 10 to 24 users to qualify.	\$57,600.00 per year
132-53	FP-2	KVH V7 Fleet Plan 2: Data Rates: Ship-to-Shore 128 Kbps. Shore-to-Ship 512 Kbps to a max. of 512/2048 Kbps. 12 month subscription required. Minimum 25 users to qualify.	\$53,250.00 per year
132-53	FP-3	KVH V7 Fleet Plan 3: Data Rates: Ship-to-Shore 128 Kbps. Shore-to-Ship 512 Kbps to a max. of 512/2048 Kbps. 12 month subscription required. Minimum 50 users to qualify.	\$48,900.00 per year
132-53	FP-4	KVH V7 Fleet Plan 4: Data Rates: Ship-to-Shore 128 Kbps. Shore-to-Ship 512 Kbps to a max. of 512/2048 Kbps. 12 month subscription required. Minimum 75 users to qualify.	\$44,600.00 per year
132-53	FP-5	KVH V7 Fleet Plan 5: Data Rates: Ship-to-Shore 128 Kbps. Shore-to-Ship 512 Kbps to a max. of 512/2048 Kbps. 12 month subscription required. Minimum 100 users to qualify.	\$41,750.00 per year

SAAB TransponderTech AB Products



SIN	Part Number	Description	GSA Price
132-8	7001-000-347	Saab R4SN Secure NATO Warship AIS Kit (Replacement for the R4CG/BFT)	\$7,177.68
132-8	7001-000-351	Saab R4SN Secure NATO Warship AIS Kit (Replacement for the R4CG/BFT) Including GPS and VHF antennas w/o cables and J-4 Junction Box with cables mounted	\$7,901.13
132-8	7000-100-558	Saab R4 Transponder ONLY including BFT/CG Software	\$5,097.37
132-8	7000-108-260	Saab R4 Display including BFT/CG Software	\$3,584.79
132-8	7000-100-792	Saab Secure Key Generator Software on CD , delivered with an Access Card	\$3,064.91
132-8	7001-000-312	Saab R4 AIS System Kit	\$3,824.04
132-8	7001-000-313	Saab R4 AIS System Kit with J4 Junction Box	\$4,054.38
132-8	7001-000-360	Saab R4 GPS Navigation System Kit	\$1,905.94
132-8	7001-000-361	Saab R4 DGPS Navigation System Kit	\$2,253.87
132-8	7001-000-382	Saab R4 Combined AIS/DGPS Kit	\$5,673.21
132-8	7001-000-362	Saab R4 DGPS Navigation Add-on Kit	\$2,278.20
132-8	7001-000-339	Saab R4 Inland AIS System Kit	\$3,824.04
132-8	7001-000-281	Saab J4 AIS Junction Box excluding cables	\$145.18
132-8	7001-000-284	Saab J4 AIS Junction Box with cables mounted	\$307.38
132-8	7001-000-285	Saab J4 AIS Junction Box with integrated alarm relay, cables mounted & TX switch support	\$243.31
132-8	7000-000-135	GPS Antenna AT575-68 (26dB, TNC-F), excluding cable	\$197.08
132-8	7000-000-077	VHF Antenna BA1012 with heavy-duty mount (UHF-F), excluding cable	\$180.05
132-8	7001-000-470	Saab R40 MKIII Base Station, RECEIVE ONLY	\$15,409.71
132-8	7001-000-471	Saab R40 MKIII Base Station, REPEATER	\$18,653.86
132-8	7001-000-472	Saab R40 MKIII Base Station, Standard , excluding Hot Standby, Basic ATON, Repeat Aton, DSC	\$18,653.86
132-8	7001-000-473	Saab R40 MKIII Base Station, Includes all features	\$20,507.08

Japan Radio Co., Ltd. (JRC)

SIN	Part Number	Description	GSA Price
132-8	JHS-770S	Simplex, semi-duplex VHF Radio , consisting of: VHF Transceiver (NTE-770S), VHF Controller (NCM-1770), Handset (NQW-261), Handset Cradle (7ZZJD0003), Desk Mount Kit (U-type) (MPBX44354)	\$1,941.86
132-8	JHS-780D	Duplex VHF Radio , consisting of: VHF Transceiver (NTE-780D), VHF Controller (NCM-1770), Handset (NQW-261), Handset Cradle (7ZZJD0003), Desk Mount Kit (U-type) (MPBX44354)	\$2,776.07



132-8	NBD-865	AC/DC Power Supply for JHS-770S/JHS-780D 110//220 VAC to 24 VDC	\$662.73
132-8	CQD-7701	Extension Board for JHS-770S/JHS-780D for up to 4 remotes	\$92.69
132-8	NCM-1770-KIT	Remote Controller Kit for JHS-770S/JHS-780D	\$1,330.10
132-8	NCM-1770	Remote Controller for JHS-770S/JHS-780D	\$824.94
132-8	NCM-2000-Kit	Channel Selector Kit, Bridge Wing for JHS-770S/JHS-780D	\$1,163.26
132-8	NCM-2000	Channel Selector, Bridge Wing for JHS-770S/JHS-780D	\$787.87
132-8	7ZCJD0299A	Remote Control Cable for NCM-1770/NCM-2000, 5M	\$69.52
132-8	NQD-2770	Connection Box for NCM-1770/NCM-2000	\$305.88
132-8	NQW-261	Handset for JHS-770S/780D	\$106.59
132-8	7ZJJD0003	Handset Cradle for JHS-770S/780D	\$41.71
132-8	NQE-1846	Handset Connection Box, Water Proof Type for JHS-770S/780D	\$194.65
132-8	NQE-1847	Handset Connection Box, Flush Mount Type for JHS770S/780D	\$143.67
132-8	DPU-414	Printer, Desk Mount, Including Power & Signal Cables	\$333.68
132-8	NKG-91	Printer, Flush Mount	\$616.39
132-8	7ZCJD0254	Printer Signal Cable for NKG-91, 1.5M	\$32.44
132-8	7ZCJD0257C	Printer Power Cable for NKG-91, 1.5M	\$23.17
132-8	7ZCJD0270A	Extension Printer Signal Cable for NKG-91/DPU-414, 10M	\$134.40
132-8	6ZCAF00252A	Printer Paper, Per Roll	\$9.27
132-8	NVS-423R	External Speaker, Wall Mount Type for JHS-770S/780D	\$190.01
132-8	NVS-823R	External Speaker, Flush Mount Type for JHS-770S/780D	\$190.01
132-8	7ABJD0004	VHF Antenna for JHS-770S/JHS-780D	\$97.32
132-8	MPBX41928A	VHF Antenna Mount for JHS-770S/780D	\$88.06
132-8	MPBC42957	Flush Mount Bracket for NCM-1770 VHF Controller	\$37.08
132-8	MPBX44354	Desk Mount Bracket, U-Type for NCM-1770 VHF Controller	\$23.17

Notes:

1. Items on this price list are not energy star rated.
2. All items on this price list may be self-installable.